GOVERNMENT OF ANDHRA PRADESH

ABSTRACT

Energy, I&I Department - Kakinada SEZ Ltd – Establishment of a commercial port in Kona village, Thondangi Mandal, East Godavari District, Andhra Pradesh –Submission of Swiss Challenge proposal and documents – Inviting competing counter proposals - Constitution of Negotiations Committee in accordance with the terms of the RFP document and the provisions of Section 19.II (Swiss Challenge Process) of APIDE Act to initiate negotiations with OPP – Orders – Issued.

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ENERGY, INFRASTRUCTURE & INVESTMENT (PORTS.II) DEPARTMENT

G.O.RT.No. 57 Dated: 11-05-2018

Read the following:

1. G.O.Ms.No.20, E,I&I (Ports.II) Dept., dated 20-09-2017
2. Letter No. SE/PP2/3502/2011, Dated. 01-05-2018 from the Director of Ports, Kakinada.

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ORDER:

In the reference second read above, the Director of Ports, GoAP, Kakinada has reported that, after careful consideration of all the relevant provisions of the RFP document, he has agreed to the recommendations of the TEC Committee meeting held on 27-04-2018 and declared the OPP as the highest bidder in accordance with the terms of the RFP document and the provisions of section 19.II (Swiss Challenge Process) of APIDE Act. The Director of Ports i.e. Authority has also informed that the Bench Mark Revenue Share estimated by the Transaction Advisor and recommended by the TEC was also accepted.

2. In this regard, the Director of Ports, GoAP, Kakinada has requested the Government to initiate negotiations with OPP in accordance with the terms of the RFP document and the provisions of Section 19.II (Swiss Challenge Process) of APIDE Act since the Bid (Revenue Share) as matched by the OPP is significantly lower than the Benchmark Revenue Share estimated by the Transaction Adviser, which also includes a comparison with other PPP ports awarded in Andhra Pradesh Government.

3. Government after examination of the matter hereby decided to constitute a Negotiatioins Committee with the following members to initiate negotiations with OPP in accordance with the terms of the RFP document and the provisions of Section19.II (Swiss Challenge Process) of APIDE Act and submit recommedations to the Government for selection of developer.

1. Special Cheif Secretary, Revenue Dept., - Member
2. Prl.Secretary, MA&UD Dept., - Member
3. Prl.Secretary, Energy,I&I Dept., - Member
4. Secretary, Finance Dept., - Member
5. Secretary, Industries & Commerce Dept. - Member
6. Chairman & Managing Director, INCAP - Member
7. Director of Ports, GoAP - Member-Convenor

4. The Director of Ports, GoAP, Kakinada shall take further action in the matter.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

AJAY JAIN
PRINCIPAL SECRETARY TO GOVERNMENT

To
The Committee Members.
The Director of Ports, GoAP, Kakinada
Sf/Sc (w.r.t.C.No.227/Ports.II/2016)

// FORWARDED :: BY ORDER //

SECTION OFFICER